

RAFE B. EVANS
Vice President

EXPERIENCE: Walker, Malloy & Company, Inc.
101 West 70th Street, New York, NY 10023

1987-Present Retail Leasing
Responsible for daily oversight of \$6 million retail rent roll

- Identify and evaluate properties for acquisition
- Negotiate and enforce all lease issues for 175 stores: renewals, evictions, bankruptcies, assignments
- Market vacant space for additional 225 units as outside agent

1991-Present Vice President, Manage Commercial Brokerage Department, \$14 million commission billings since 1991

- Develop customer leads for self and salespersons
- Maintain co-brokerage relationships with major New York retail brokers
- Represent local and national tenants in Manhattan site selection
- Create and maintain customized client tracking database for department using Act software
- Develop and maintain Walker, Malloy & Company, Inc. website
- Since 1990 have closed over 550 deals for gross rent roll of over \$600,000,000

EDUCATION: Cornell University College of Arts and Science, Ithaca, NY
B.A. English Literature

SKILLS: Literacy in multiple database, imaging and spreadsheet formats

ADDITIONAL INFORMATION: Upper West Side resident since 1988
Licensed Real Estate Broker, State of New York
Member: Real Estate Board of New York, Stores Committee
International Council of Shopping Centers
Columbus Avenue Business Improvement District, Board Member
